
Confident Communication And Influence



Borino - Your Coach

Level Of Confidence	
Mindset & Beliefs	
Matching Pace	
Understandable Accent	
Tone Of Voice	
Listening	
In Control	
Positive Energy	
Words (Knowing what to say)	
Smile	
TOTAL:	

Be honest and rate yourself on the scale of 1 (lowest) to 5 (total expert). Your goal is reach as close to 50 as possible. Rating 4 or 5 indicates your strengths. Scoring 3 or below are your trouble areas that are most likely costing you business. Those are the skills you need to improve.